Q4 2021 BUSINESS UPDATE



FORWARD-LOOKING STATEMENTS

FEBRUARY 16, 2022

Kraft Heinz

This presentation contains a number of forward-looking statements. Words such as "plan," "believe," "anticipate," "reflect," "invest," "see," "make," "expect," "deliver," "drive," "improve," "intend," "assess," "remain," "evaluate," "establish," "focus," "build," "turn," "expand," "leverage," "grow," "will," "maintain," "manage," and variations of such words and similar future or conditional expressions are intended to identify forward-looking statements. Examples of forward-looking statements include, but are not limited to, statements regarding the Company's plans, impacts of accounting standards and guidance, growth, legal matters, taxes, costs and cost savings, impairments, dividends, expectations, investments, innovations, opportunities, capabilities, execution, initiatives, and pipeline. These forward-looking statements reflect management's current expectations and are not guarantees of future performance and are subject to a number of risks and uncertainties, many of which are difficult to predict and beyond the Company's control.

Important factors that may affect the Company's business and operations and that may cause actual results to differ materially from those in the forward-looking statements include, but are not limited to, the impacts of COVID-19 and government and consumer responses; operating in a highly competitive industry; the Company's ability to correctly predict, identify, and interpret changes in consumer preferences and demand, to offer new products to meet those changes, and to respond to competitive innovation; changes in the retail landscape or the loss of key retail customers; changes in the Company's relationships with significant customers or suppliers, or in other business relationships; the Company's ability to maintain, extend, and expand its reputation and brand image; the Company's ability to leverage its brand value to compete against private label products; the Company's ability to drive revenue growth in its key product categories or platforms, increase its market share, or add products that are in faster-growing and more profitable categories; product recalls or other product liability claims; climate change and legal or regulatory responses; the Company's ability to identify, complete, or realize the benefits from strategic acquisitions, alliances, divestitures, joint ventures, or other investments; the Company's ability to successfully execute its strategic initiatives; the impacts of the Company's international operations; the Company's ability to protect intellectual property rights; the Company's ownership structure; the Company's ability to realize the anticipated benefits from prior or future streamlining actions to reduce fixed costs, simplify or improve processes, and improve its competitiveness; the Company's level of indebtedness, as well as our ability to comply with covenants under our debt instruments; additional impairments of the carrying amounts of goodwill or other indefinite-lived intangible assets; foreign exchange rate fluctuations; volatility in commodity, energy, and other input costs; volatility in the market value of all or a portion of the commodity derivatives we use; compliance with laws and regulations and related legal claims or regulatory enforcement actions; failure to maintain an effective system of internal controls; a downgrade in the Company's credit rating; the impact of future sales of the Company's common stock in the public market; the Company's ability to continue to pay a regular dividend and the amounts of any such dividends; unanticipated business disruptions and natural events in the locations in which the Company or the Company's customers, suppliers, distributors, or regulators operate; economic and political conditions in the United States and in various other nations where the Company does business; changes in the Company's management team or other key personnel and the Company's ability to hire or retain key personnel or a highly skilled and diverse global workforce; risks associated with information technology and systems, including service interruptions, misappropriation of data, or breaches of security; increased pension, labor, and people-related expenses; changes in tax laws and interpretations; volatility of capital markets and other macroeconomic factors; and other factors. For additional information on these and other factors that could affect the Company's forward-looking statements, see the Company's risk factors, as they may be amended from time to time, set forth in its filings with the Securities and Exchange Commission. The Company disclaims and does not undertake any obligation to update, revise, or withdraw any forward-looking statement in this presentation, except as required by applicable law or regulation.

Non-GAAP Financial Measures

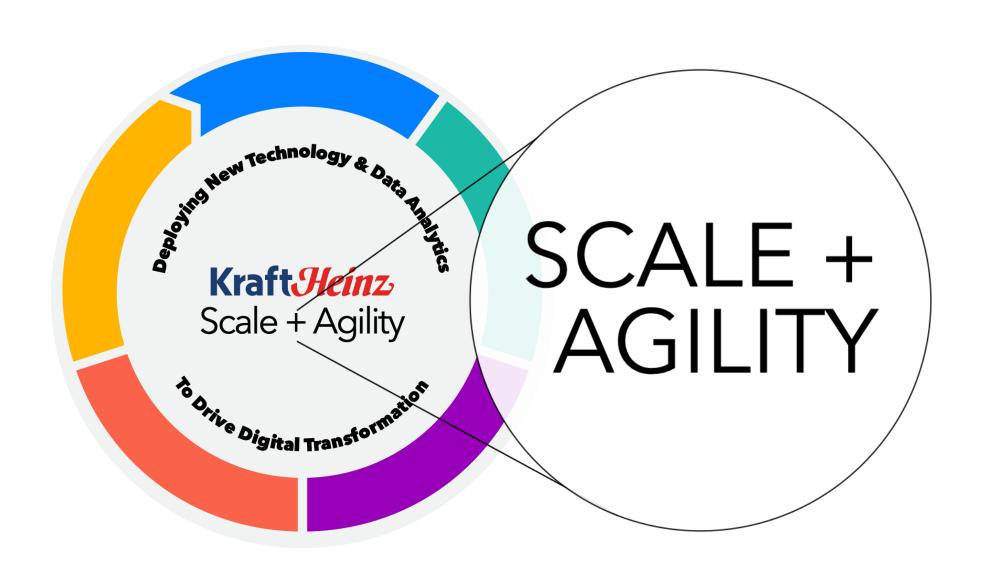
This presentation contains certain non-GAAP financial measures, including Organic Net Sales, Adjusted EBITDA, Constant Currency Adjusted EBITDA, Adjusted EPS, and Free Cash Flow. These non-GAAP financial measures presented by other companies. These measures are not substitutes for their comparable financial measures prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") and should be viewed in addition to, and not as an alternative for, the GAAP results in this presentation.

These non-GAAP financial measures assist management in comparing the Company's performance on a consistent basis for purposes of business decision-making by removing the impact of certain items that management believes do not directly reflect the Company's underlying operations.

Please see discussion of non-GAAP financial measures and the reconciliations at the end of this presentation for more information.

Q4 2021 BUSINESS UPDATE

Transforming Kraft Heinz for long-term growth and advantage



Better Results
Greater Efficiency
More Relevance

Better Results combining SCALE + **AGILITY**

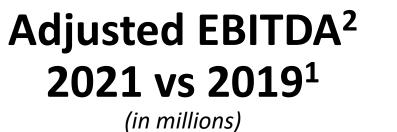
	FY 2021 Organic Net Sales ¹ Growth	FY 2021 Adjusted EBITDA ¹	2021 Year-End Net Leverage
Results	+1.8% vs 2020	\$6.4B	2.9x ³
Versus 2019 ²	+8.1%	+\$0.3B despite \$0.2B impact from divestitures	(1.5x) ³

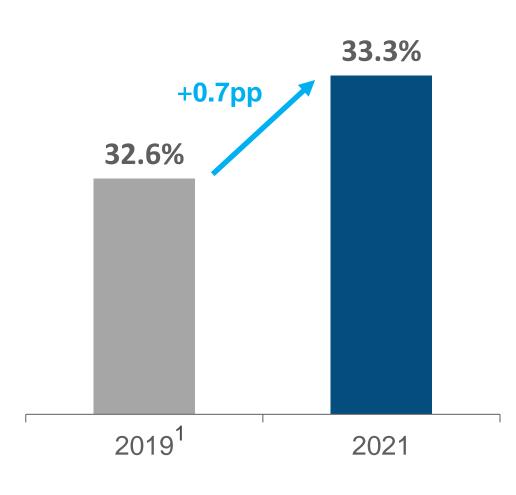
¹ Non-GAAP financial measure. See Appendix to this presentation for more information, including GAAP to non-GAAP reconciliations.
2 The Company views comparison to the 2019 period to be more meaningful than the comparable 2020 period given the exceptional, COVID-19-related consumer demand changes experienced in the 2020 period.

³ To provide additional context to this figure, we have calculated net leverage considering (a) the impact from the Nuts and Cheese divestitures on the last twelve months of Adjusted EBITDA through December 2021 and (b) the projected cash tax payments on the Cheese divestiture in the first half of 2022. When considering the impact of these items on the net leverage calculation, net leverage would have been ~3.2x for 2021, a decrease of ~1.2x versus 2019. Adjusted EBITDA is a non-GAAP financial measure. See Appendix to this presentation for more information, including GAAP to non-GAAP reconciliations."

Greater Efficiency delivering better gross margins, enabling reinvestment for More Relevance









^{1 |} The Company views comparison to the 2019 period to be more meaningful than the comparable 2020 period given the exceptional, COVID-19-related consumer demand changes experienced in the 2020 period.

^{2 |} Non-GAAP financial measure. See Appendix to this presentation for more information, including GAAP to non-GAAP reconciliations.
3 | Business investments/Other includes incentive compensation.



Relevance investing in our people





Awarded Employer of Choice in 6 Key
Markets

Reduction in Voluntary Turnover 2021 vs 2019



1st Time Inclusion



4th Consecutive Year



More Relevance

enabling our people to deliver with purpose



 Committed to carbon neutrality by 2050, halving greenhouse gas emissions by 2030



Launch of updated supplier guiding principles

Kraft Heinz In Our Roots
 Sustainable Agriculture
 Program first to achieve
 Silver Level Equivalence by
 SAI Platform



Kraft *Heinz*

2019-2021: more than 700M meals provided to those in need, ~45% of the way towards 2025 1.5 billion meals goal

 Invigorating iconic brands with healthy product lineups



Relevance building a culture of creativity

Connecting with Consumers at Scale





Heinz on Marz (2.4Bn Impressions)
Heinz Gaming (+10 Mkts)







Cutting-Edge Marketing Execution

123 Marketing, product, and innovation awards in 2021



KRAFT HEINZ IS STAGING QUITE A COMEBACK

Kraft Heinz ranks No. 4 on Ad Age's 2021 Marketers of the Year list



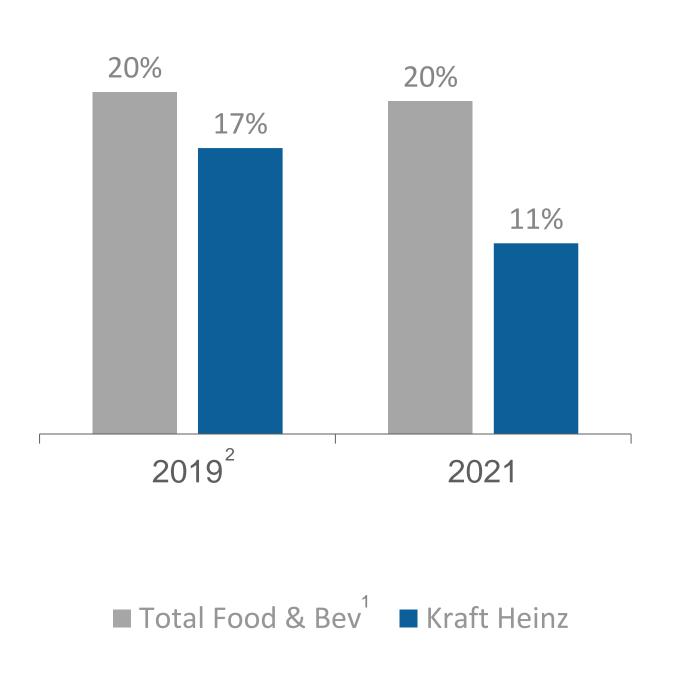
AdAge

#1 Ad of the YEAR in North America:

Heinz Draw Ketchup

Relevance improving our portfolio mix

Divestitures Reducing Private Label Exposure¹...



...Taste Elevation Announced Deals Improving Long-Term Trajectory

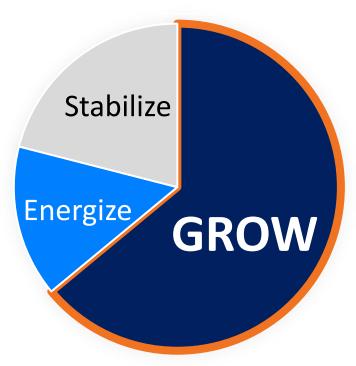








2021 Year-End Portfolio Roles



^{1 |} IRI, Multi Outlet (excluding Convenience). 2019 = 52 Weeks ending 12/29/2019, 2021 = 52 Weeks ending 12/26/2021. Total edible universe excludes categories with <\$1M in consumption; KHC figures presented on basis of categories where the Company competes.

^{2 |} The Company views comparison to the 2019 period to be more meaningful than the comparable 2020 period given the exceptional, COVID-19-related consumer demand changes experienced in the 2020 period.



Better Results In the U.S. combining SCALE + **AGILITY**

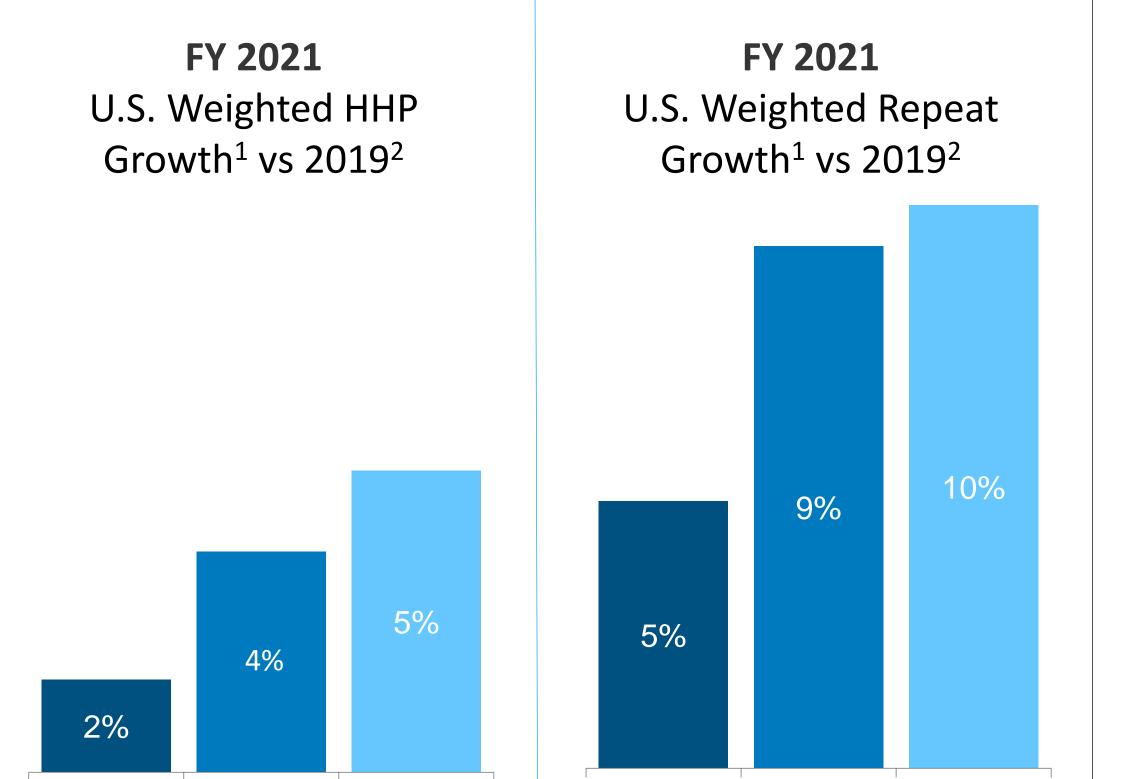
	FY 2021 Adjusted EBITDA ¹	
Results	+1.6% vs 2020	\$5.2B
Versus 2019 ²	+9.3%	+\$0.3B despite \$0.1B impact from divestitures

¹ Non-GAAP financial measure. See Appendix to this presentation for more information, including GAAP to non-GAAP reconciliations.
2 The Company views comparison to the 2019 period to be more meaningful than the comparable 2020 period given the exceptional, COVID-19-related consumer demand changes experienced in the 2020 period.



Relevance by gaining households and addressing supply constraints

Household Penetration and Repeat Momentum



Easy Meals

Elevation Made Better

Taste

U.S.

U.S.

Market Share Opportunity

- ➤ Q4 One-Time Supply Challenges: plan to fix by end of Q1
- ➤ Q4 Production Constraints: plan to resolve by end of H1
- ➤ New Game Plans: category-specific implementations throughout 2022

Elevation Made Better

Taste

Easy Meals

^{1|} Source: IRI (custom KHC universe). Latest 52 weeks ending 12/26/2021 compared to the comparable weeks in 2019. Panel metrics weighted by brand/subcategory dollars.

^{2 |} The Company views comparison to the 2019 period to be more meaningful than the comparable 2020 period given the exceptional, COVID-19-related consumer demand changes experienced in the 2020 period.



More Relevance modernizing our portfolio and winning with our partners

Brand Renovation

Renovation Projects: +40% vs 2019¹





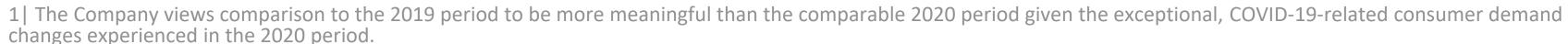


Strategic Alignment with Customers

Kraft *Heinz*

KANTAR

Top 5 Sales Force¹



^{2 |} Companies selected include PepsiCo, Coca-Cola, Kraft Heinz, Procter & Gamble, and General Mills.

Better Results International combining SCALE + **AGILITY**

	FY 2021 Organic Net Sales ¹ Growth	FY 2021 Adjusted EBITDA ¹
Results	+3.1% vs 2020	\$1.1B
Versus 2019 ²	+7.7%	+\$0.1B

¹ Non-GAAP financial measure. See Appendix to this presentation for more information, including GAAP to non-GAAP reconciliations.
2 The Company views comparison to the 2019 period to be more meaningful than the comparable 2020 period given the exceptional, COVID-19-related consumer demand changes experienced in the 2020 period.

More Relevance

focusing on becoming #1 in Taste Elevation and driving Foodservice growth

Taste Elevation Growth

FY 2021 Net Sales Growth

+11% +9% vs 2019¹ vs 2020

+70%
of Retail Business
Gained Share²
vs 2019¹

~19%
Marketing Boost
vs 2019¹

Dec-21.

Foodservice Gains

FY 2021 Growth³

Flat +23% vs 2019¹ vs 2020

~14pp ahead of industry vs 2019¹

New QSR Partnerships







^{1 |} The Company views comparison to the 2019 period to be more meaningful than the comparable 2020 period given the exceptional, COVID-19-related consumer demand changes experienced in the 2020 period.

²⁰²⁰ period.

2 | Taste Elevation market share data based on IRI/Nielsen consumption data (L52weeks through: Northern Europe – Dec-21; Central Europe – Dec-21; East Dec-21; Asia – Dec-21; Latam – Nov-21; ANJ –

^{3 |} Based on internal sales data, which hold the impact of currency constant and exclude the impact of divestitures.



More Relevance

accelerating Emerging Market Growth and energizing our portfolio

Momentum in Emerging Markets

Organic Net Sales¹ Growth

+17% FY vs 2019²

Repeatable Go-To-Market Model

2021: ~30% of Business Covered







Organic Net Sales¹ Growth

+31% FY vs 2019²

Expansion Through Innovation

Plant Based





Vegan Sauces **Beanz Liberation** Vegan Mac & Cheese

Heinz Brand Extension







Pasta Sauces Ready Meals Frozen Veggie Snacks

Broadening Brand Portfolio



Whitlock & Sons Kumana **Bare Bones**

^{1 |} Non-GAAP financial measure. See Appendix to this presentation for more information, including GAAP to non-GAAP reconciliations.

² The Company views comparison to the 2019 period to be more meaningful than the comparable 2020 period given the exceptional, COVID-19-related consumer demand changes experienced in the 2020 period.

FINANCIAL PERFORMANCE & OUTLOOK

Results through improved agility

2021 Organic Net Sales¹

Q4 vs 2020 Q4 vs 2019²

3.9%

9.4%

McCafé Exit

N/A

+1.6pp

Price: 3.8pp
Vol/Mix: 0.1pp

2021 Constant Currency Adjusted EBITDA¹

Q4 vs 2020 Q4 vs 2019²

(10.4%)

2.0%

M&A +3.4pp

+3.7pp

McCafé Exit

N/A

+1.5pp

Incentive Comp (0.9pp)

+4.6pp

Q4 vs 2020 | Highlights

- Organic Net Sales growth driven by:
 - + 2021 pricing actions across geographies
 - + Foodservice recovery
 - Retail consumption compared to strong prior year COVID-19-related demand
- Constant Currency Adjusted EBITDA decrease driven by:
 - + Positive retail and foodservice pricing
 - + Cost efficiencies
 - Cost inflation
 - Nuts divestiture
 - Unfavorable channel mix

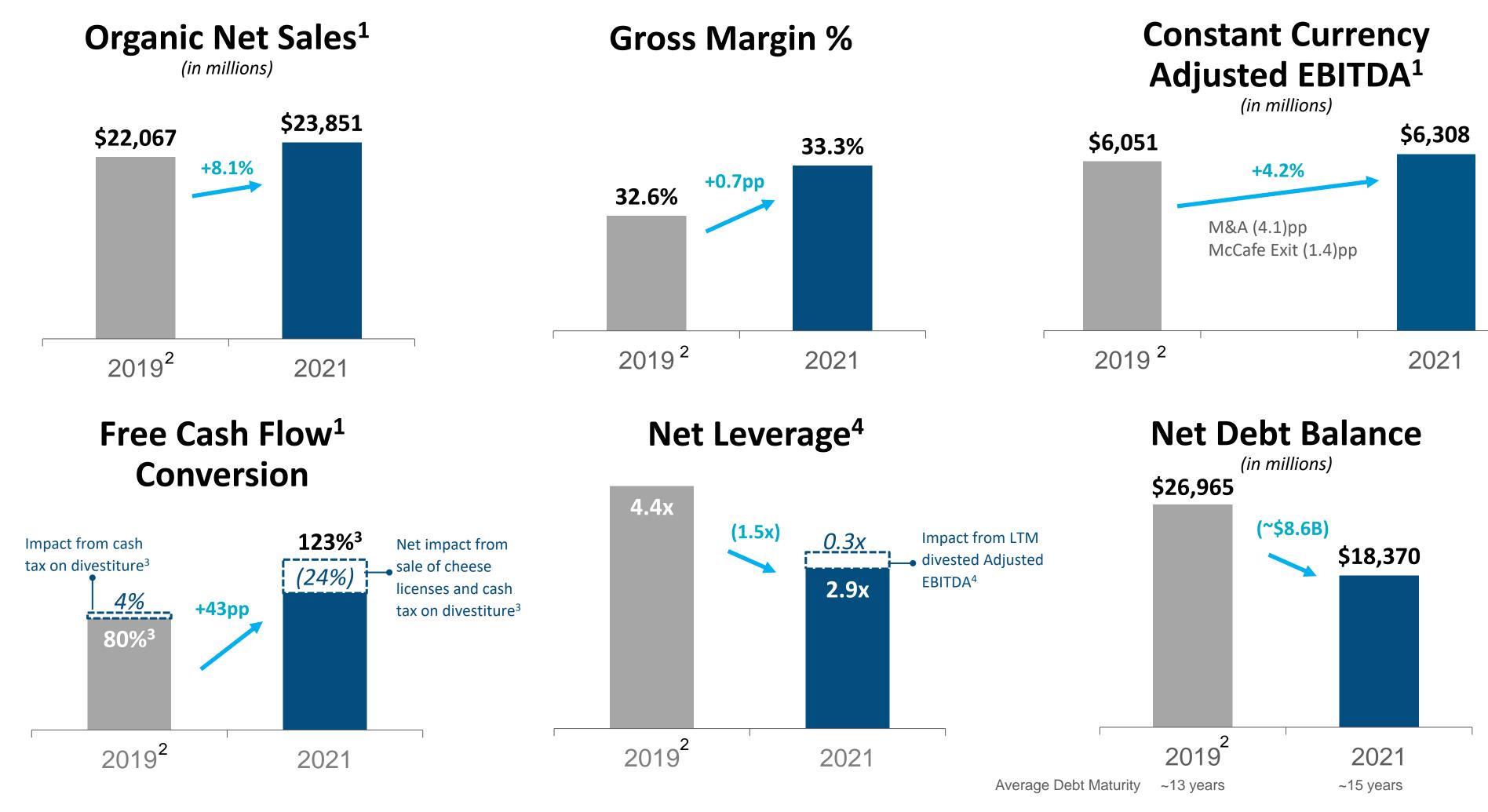


1 Non-GAAP financial measure. See Appendix to this presentation for more information, including GAAP to non-GAAP reconciliations.

² The Company views comparison to the 2019 period to be more meaningful than the comparable 2020 period given the exceptional, COVID-19-related consumer demand changes experienced in the 2020 period.

Kraft *Heinz*

Results through improved agility

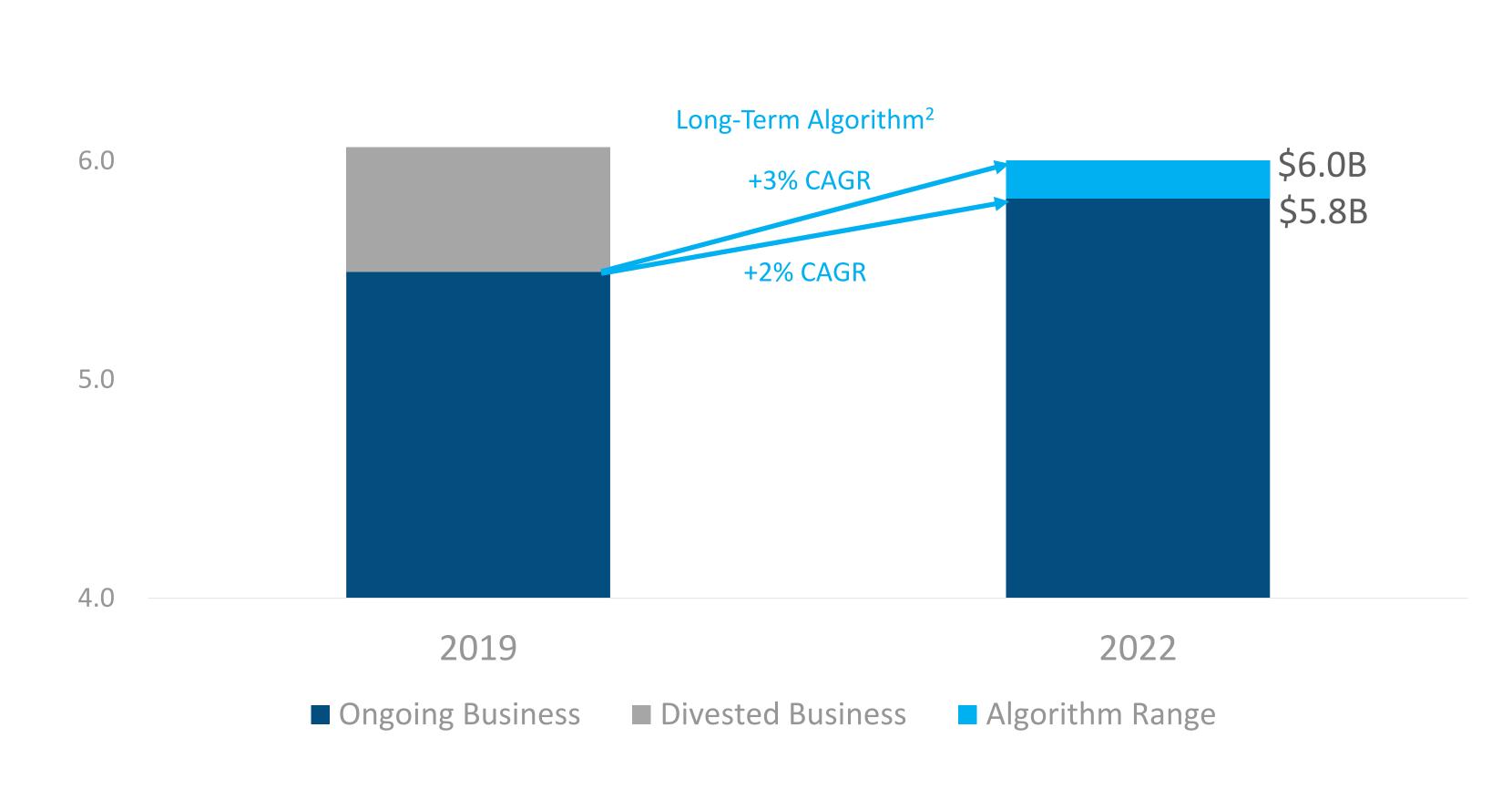


- 1 Non-GAAP financial measure. See Appendix to this presentation for more information, including GAAP to non-GAAP reconciliations.
- 2 | The Company views comparison to the 2019 period to be more meaningful than the comparable 2020 period given the exceptional, COVID-19-related consumer demand changes experienced in the 2020 period.
- 3 | Free Cash Flow figures include the impact of cash taxes paid on the India nutritional beverages divestiture of approximately \$0.1 billion in 2019 and the Nuts divestiture of approximately \$0.7 billion in 2021. Free Cash Flow in 2021 also included approximately \$1.6 billion in proceeds from the sale of licenses in connection with the Cheese divestiture.
- 4| Net leverage ratios reflect total debt less cash divided by latest twelve months Adjusted EBITDA. Adjusted EBITDA is a non-GAAP financial measure. See Appendix to this presentation for more information, including GAAP to non-GAAP reconciliations..

2022 Outlook consistent with Long-Term Algorithm

7.0





¹ Non-GAAP financial measure. See Appendix to this presentation for more information, including GAAP to non-GAAP reconciliations. 2 As presented at Kraft Heinz Investor Day in September 2020.

2022 Outlook reflects SCALE + AGILITY

Net Sales

- Low single-digit Organic Net Sales¹ growth
 - Foodservice channel share gains
 - Emerging Market expansion
 - Price elasticity impact on volume/mix
 - H1 supply chain constraints
- 53rd Week benefit 1-1.5% versus 2021
- Divestiture impact \$(2.0)B versus 2021

Adjusted EBITDA¹

- Between \$5.8B to \$6.0B, including 53rd week
 - Protect margin dollars from inflation
 - Continue business investments in strategic plan
 - 53rd week benefit 1-1.5% versus 2021
 - Divestiture impact \$(0.4)B versus 2021

Adjusted EPS¹

• Effective tax rate on Adjusted EPS consistent with 20–22% long-term run rate

Transforming
Kraft Heinz
for long-term
growth and
advantage



Better Results
Greater Efficiency
More Relevance



Fully Deploy New Operating Model

Accelerate Profitable Growth



NON—GAAP FINANCIAL MEASURES

Q4 2021 BUSINESS UPDATE



The non-GAAP financial measures provided in this presentation should be viewed in addition to, and not as an alternative for, results prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP").

To supplement the financial information provided, the Company has presented Organic Net Sales, Adjusted EBITDA, Constant Currency Adjusted EBITDA, Constant Currency Adjusted EBITDA, Adjusted EBITDA, Adjusted EBITDA, Constant Currency Adjusted EBITDA, Adjusted EBITDA, Adjusted EBITDA, Constant Currency Adjusted EBITDA, Constant Currency Adjusted EBITDA, Constant Currency Adjusted EBITDA, Adjusted EBITDA, Adjusted EBITDA, Constant Currency Adjusted EBITDA, Adjusted EBITDA, Adjusted EBITDA, Constant Currency Adjusted EBITDA, Adjusted EBITDA, Adjusted EBITDA, Constant Currency Adjusted EBITDA, Constant Curre

Management uses these non-GAAP financial measures to assist in company's performance on a consistent basis for purposes of business decision making by removing the impact of certain items that management believes do not directly reflect the Company's underlying operations. Management believes that presenting the Company's non-GAAP financial measures (i.e., Organic Net Sales, Adjusted EBITDA, Constant Currency Adjusted EBITDA, A

Organic Net Sales is defined as net sales excluding, when they occur, the impact of currency, acquisitions and divestitures, and a 53rd week of shipments. The Company calculates the impact of currency on net sales by holding exchange rates constant at the previous year's exchange rate, with the exception of highly inflationary subsidiaries, for which the Company's performance on a consistent basis by removing the impact of certain items that management believes do not directly reflect the Company's underlying operations.

Adjusted EBITDA is defined as net income/(loss) from continuing operations before interest expense, other expense/(income), provision for/(benefit from) income taxes, and depreciation and amortization (excluding restructuring activities); in addition to these adjustments, the Company excludes, when they occur, the impacts of divestiture-related license income (e.g., income related to the sale of licenses in connection with the Cheese Transaction), restructuring activities, deal costs, unrealized losses/(gains) on commodity hedges, impairment losses, certain non-ordinary course legal and regulatory matters, and equity award compensation expense (excluding restructuring activities). The Company also presents Adjusted EBITDA on a constant currency basis. The Company calculates the impact of currency on Adjusted EBITDA by holding exchange rates constant at the previous year's exchange rate, with the exception of highly inflationary subsidiaries, for which it calculates the previous year's results using the current year's exchange rate. Adjusted EBITDA and Constant Currency Adjusted EBITDA are tools that can assist management and investors in companing the Company's performance on a consistent basis by removing the impact of certain items that management believes do not directly reflect the Company's underlying operations. In 2021, the Company revised the definition of Adjusted EBITDA to adjust for the impact of certain legal and regulatory matters arising outside the ordinary course of its business and divestiture-related license income, as management believes such matters, when they occur, do not directly reflect the Company's underlying operations.

Adjusted EPS is defined as diluted earnings per share excluding, when they occur, the impacts of restructuring activities, deal costs, unrealized losses/(gains) on commodity hedges, impairment losses, certain non-ordinary course legal and regulatory matters, losses/(gains) on the sale of a business, other losses/(gains) related to acquisitions and divestitures (e.g., tax and hedging impacts), nonmonetary currency devaluation (e.g., remeasurement gains and losses), debt prepayment and extinguishment costs, and certain significant discrete income tax items (e.g., U.S. and non-U.S. tax reform), and including when they occur, adjustments to reflect preferred stock dividend payments on an accrual basis. The Company believes Adjusted EPS provides important comparability of underlying operating results, allowing investors and management to assess operating performance on a consistent basis. In 2021, the Company revised the definition of Adjusted EPS to adjust for the impact of certain legal and regulatory matters arising outside the ordinary course of its business and certain significant discrete income tax items beyond U.S. tax reform, as management believes such matters, when they occur, do not directly reflect the Company's underlying operations. Free Cash Flow is defined as net cash provided by/(used for) operating activities less capital expenditures. The Company believes Free Cash Flow provides a measure of the Company's core operating performance, the cash-generating capabilities of the Company's business operations, and is one factor used in determining the amount of cash available for debt repayments, dividends, acquisitions, share repurchases, and other corporate purposes. The use of this non-GAAP measure does not imply or represent the residual cash flow for discretionary expenditures since the Company has certain non-discretionary obligations such as debt service that are not deducted from the measure.

We provide guidance for Organic Net Sales and Adjusted EBITDA on a non-GAAP basis only because certain information necessary to calculate the most comparable GAAP measure is unavailable due to the uncertainty and inherent difficulty of predicting the occurrence and the future financial statement impact of such items impacting comparability, including, but not limited to, the impact of currency, acquisitions and divestiture-related license income, restructuring expenses, deal costs, unrealized losses/(gains) on commodity hedges, impairment losses, certain non-ordinary course legal and regulatory matters, and equity award compensation expense, among other items. Therefore, as a result of the uncertainty and variability of the nature and amount of future adjustments, which could be significant, the Company is unable to provide a reconciliation of these measures without unreasonable effort.

See the attached schedules for supplemental financial data, which includes the financial measures and corresponding reconciliations to the comparable GAAP financial measures for the relevant periods.

The Kraft Heinz Company Consolidated Statements of Income (in millions, except per share data) (Unaudited)

	For the Three Months Ended				For the Year Ended			
	Dec	ember 25, 2021	December 26, 2020		December 25, 2021		Dec	cember 26, 2020
Net sales	\$	6,709	\$	6,939	\$	26,042	\$	26,185
Cost of products sold		4,547		4,416		17,360		17,008
Gross profit		2,162		2,523		8,682		9,177
Selling, general and administrative expenses, excluding impairment losses		891		973		3,588		3,650
Goodwill impairment losses		53		_		318		2,343
Intangible asset impairment losses		1,238		_		1,316		1,056
Selling, general and administrative expenses		2,182		973		5,222		7,049
Operating income/(loss)		(20)		1,550		3,460		2,128
Interest expense		604		328		2,047		1,394
Other expense/(income)		(104)		(64)		(295)		(296)
Income/(loss) before income taxes		(520)		1,286		1,708		1,030
Provision for/(benefit from) income taxes		(265)		252		684		669
Net income/(loss)		(255)		1,034		1,024		361
Net income/(loss) attributable to noncontrolling interest		2		2		12		5
Net income/(loss) attributable to common shareholders	\$	(257)	\$	1,032	\$	1,012	\$	356
Basic shares outstanding		1,225		1,223		1,224		1,223
Diluted shares outstanding		1,225		1,230		1,236		1,228
Per share data applicable to common shareholders:								
Basic earnings/(loss) per share	\$	(0.21)	\$	0.84	\$	0.83	\$	0.29
Diluted earnings/(loss) per share		(0.21)		0.84		0.82		0.29



Schedule 2

The Kraft Heinz Company Reconciliation of Net Sales to Organic Net Sales For the Three Months Ended (dollars in millions) (Unaudited)

				Acquisitions and		I Organic Net				
	N	et Sales	 urrency	Di	Divestitures		Sales	Price	Volume/Mix	
December 25, 2021										
United States	\$	4,737	\$ _	\$	288	\$	4,449			
International		1,501	(6)		14		1,493			
Canada		471	 14		9		448			
Kraft Heinz	\$	6,709	\$ 8	\$	311	\$	6,390			
December 26, 2020										
United States	\$	5,082	\$ _	\$	763	\$	4,319			
International		1,410	5		6		1,399			
Canada		447			14		433			
Kraft Heinz	\$	6,939	\$ 5	\$	783	\$	6,151			
Year-over-year growth rates										
United States		(6.8)%	0.0 pp		(9.8) pp		3.0 %	3.6 pp	(0.6) pp	
International		6.5 %	(0.9) pp		0.6 pp		6.8 %	4.0 pp	2.8 pp	
Canada		5.2 %	3.5 pp		(1.7) pp		3.4 %	5.2 pp	(1.8) pp	
Kraft Heinz		(3.3)%	0.1 pp		(7.3) pp		3.9 %	3.8 pp	0.1 pp	



The Kraft Heinz Company Reconciliation of Net Sales to Organic Net Sales For the Year Ended (dollars in millions) (Unaudited)

			Acquisitions and		Organic Net				
	 Vet Sales	 urrency	Di	vestitures	Sales		Pr	ice	Volume/Mix
December 25, 2021									
United States	\$ 18,604	\$ 	\$	1,937	\$	16,667			
International	5,691	205		23		5,463			
Canada	 1,747	 114		49		1,584			
Kraft Heinz	\$ 26,042	\$ 319	\$	2,009	\$	23,714			
December 26, 2020									
United States	\$ 19,204	\$ _	\$	2,801	\$	16,403			
International	5,341	22		20		5,299			
Canada	1,640	_		49		1,591			
Kraft Heinz	\$ 26,185	\$ 22	\$	2,870	\$	23,293			
Year-over-year growth rates									
United States	(3.1)%	0.0 pp		(4.7) pp		1.6 %	2	.1 pp	(0.5) pp
International	6.5 %	3.4 pp		0.0 pp		3.1 %	2	.6 pp	0.5 pp
Canada	6.5 %	7.0 pp		(0.1) pp		(0.4)%	2	.9 pp	(3.3) pp
Kraft Heinz	(0.5)%	1.2 pp		(3.5) pp		1.8 %	2	.3 pp	(0.5) pp



Schedule 4

The Kraft Heinz Company Reconciliation of Net Sales to Organic Net Sales For the Three Months Ended (dollars in millions) (Unaudited)

	Net Sales		Currency		Acquisitions and Divestitures		Or	ganic Net Sales
December 25, 2021								
United States	\$	4,737	\$	_	\$	288	\$	4,449
International		1,501		4		14		1,483
Canada		471		21		8		442
Kraft Heinz	\$	6,709	\$	25	\$	310	\$	6,374
December 28, 2019								
United States	\$	4,702	\$	_	\$	685	\$	4,017
International		1,377		7		6		1,364
Canada		457				12		445
Kraft Heinz	\$	6,536	\$	7	\$	703	\$	5,826
Year-over-year growth rates								
United States		0.7 %		0.0 pp	(1	0.0) pp		10.7 %
International		9.0 %		(0.3) pp		0.5 pp		8.8 %
Canada		3.1 %		4.6 pp	((0.7) pp		(0.8)%
Kraft Heinz		2.6 %		0.2 pp	((7.0) pp		9.4 %



Schedule 5

The Kraft Heinz Company Reconciliation of Net Sales to Organic Net Sales For the Year Ended (dollars in millions) (Unaudited)

	Net Sales	Currency	Acquisitions and Divestitures	Organic Net Sales
December 25, 2021				
United States	\$ 18,604	\$ —	\$ 1,937	\$ 16,667
International	5,691	84	23	5,584
Canada	1,747	98	49	1,600
Kraft Heinz	\$ 26,042	\$ 182	\$ 2,009	\$ 23,851
December 28, 2019				
United States	\$ 17,844	\$ —	\$ 2,590	\$ 15,254
International	5,251	28	37	5,186
Canada	1,882		255	1,627
Kraft Heinz	\$ 24,977	\$ 28	\$ 2,882	\$ 22,067
Year-over-year growth rates				
United States	4.3 %	0.0 pp	(5.0) pp	9.3 %
International	8.4 %	1.0 pp	(0.3) pp	7.7 %
Canada	(7.2)%	5.1 pp	(10.6) pp	(1.7)%
Kraft Heinz	4.3 %	0.6 pp	(4.4) pp	8.1 %



The Kraft Heinz Company Reconciliation of Net Income/(Loss) to Adjusted EBITDA (dollars in millions) (Unaudited)

	For the Three Months Ended					
	Dec	ember 25, 2021	Dec	cember 26, 2020	De	cember 28, 2019
Net income/(loss)	\$	(255)	\$	1,034	\$	183
Interest expense		604		328		326
Other expense/(income)		(104)		(64)		(59)
Provision for/(benefit from) income taxes		(265)		252		144
Operating income/(loss)		(20)		1,550		594
Depreciation and amortization (excluding restructuring activities)		233		233		255
Divestiture-related license income		(4)		_		_
Restructuring activities		32		3		46
Deal costs		3		(1)		_
Unrealized losses/(gains) on commodity hedges		29		(53)		(27)
Impairment losses		1,291		14		676
Equity award compensation expense (excluding restructuring activities)		42		42		20
Adjusted EBITDA	\$	1,606	\$	1,788	\$	1,564
Segment Adjusted EBITDA:						
United States	\$	1,330	\$	1,507	\$	1,273
International		245		261		239
Canada		115		121		116
General corporate expenses		(84)		(101)		(64)
Adjusted EBITDA	\$	1,606	\$	1,788	\$	1,564



The Kraft Heinz Company Reconciliation of Net Income/(Loss) to Adjusted EBITDA (dollars in millions) (Unaudited)

	For the Year Ended				
	Dec	ember 25, 2021	December 26, 2020	Dec	ember 28, 2019
Net income/(loss)	\$	1,024	\$ 361	\$	1,933
Interest expense		2,047	1,394		1,361
Other expense/(income)		(295)	(296)		(952)
Provision for/(benefit from) income taxes		684	669		728
Operating income/(loss)		3,460	2,128		3,070
Depreciation and amortization (excluding restructuring activities)		910	955		985
Divestiture-related license income		(4)	_		_
Restructuring activities		84	15		102
Deal costs		11	8		19
Unrealized losses/(gains) on commodity hedges		17	(6)		(57)
Impairment losses		1,634	3,413		1,899
Certain non-ordinary course legal and regulatory matters		62	_		_
Equity award compensation expense (excluding restructuring activities)		197	156		46
Adjusted EBITDA	\$	6,371	\$ 6,669	\$	6,064
Segment Adjusted EBITDA:					
United States	\$	5,157	\$ 5,557	\$	4,829
International		1,066	1,058		1,004
Canada		419	389		487
General corporate expenses		(271)	(335)		(256)
Adjusted EBITDA	\$	6,371	\$ 6,669	\$	6,064



The Kraft Heinz Company Reconciliation of Adjusted EBITDA to Constant Currency Adjusted EBITDA For the Three Months Ended (dollars in millions) (Unaudited)

	Adju	sted EBITDA	Currency	Constant Currency Adjusted EBITDA		
December 25, 2021						
United States	\$	1,330	\$ 	\$	1,330	
International		245	2		243	
Canada		115	4		111	
General corporate expenses		(84)	1_		(85)	
Kraft Heinz	\$	1,606	\$ 7	\$	1,599	
December 26, 2020						
United States	\$	1,507	\$ _	\$	1,507	
International		261	3		258	
Canada		121	_		121	
General corporate expenses		(101)			(101)	
Kraft Heinz	\$	1,788	\$ 3	\$	1,785	
Year-over-year growth rates						
United States		(11.7)%	0.0 pp		(11.7)%	
International		(6.4)%	(0.4) pp		(6.0)%	
Canada		(4.5)%	3.0 pp		(7.5)%	
General corporate expenses		(16.4)%	(0.9) pp		(15.5)%	
Kraft Heinz		(10.2)%	0.2 pp		(10.4)%	



The Kraft Heinz Company Reconciliation of Adjusted EBITDA to Constant Currency Adjusted EBITDA For the Year Ended (dollars in millions) (Unaudited)

	Adju	sted EBITDA	Currency	Constant Currency Adjusted EBITDA		
December 25, 2021						
United States	\$	5,157 \$	_	\$ 5	,157	
International		1,066	50	1	,016	
Canada		419	28		391	
General corporate expenses		(271)	(2)		(269)	
Kraft Heinz	\$	6,371 \$	76	\$ 6	,295	
December 26, 2020						
United States	\$	5,557 \$	_	\$ 5	,557	
International		1,058	11	1	,047	
Canada		389	_		389	
General corporate expenses		(335)	_		(335)	
Kraft Heinz	\$	6,669 \$	11	\$ 6	6,658	
Year-over-year growth rates						
United States		(7.2)%	0.0 pp	(7	7.2)%	
International		0.7 %	3.7 pp	()	3.0)%	
Canada		7.8 %	7.1 pp	(0.7 %	
General corporate expenses		(19.1)%	0.6 pp	(19	9.7)%	
Kraft Heinz		(4.5)%	0.9 pp	(!	5.4)%	



The Kraft Heinz Company Reconciliation of Adjusted EBITDA to Constant Currency Adjusted EBITDA For the Three Months Ended (dollars in millions) (Unaudited)

	Adjus	ted EBITDA	Currency		nstant Currency ijusted EBITDA
December 25, 2021					
United States	\$	1,330	\$	_	\$ 1,330
International		245		9	236
Canada		115		6	109
General corporate expenses		(84)		(1)	(83)
Kraft Heinz	\$	1,606	\$	14	\$ 1,592
December 28, 2019					
United States	\$	1,273	\$	_	\$ 1,273
International		239		4	235
Canada		116		_	116
General corporate expenses		(64)			(64)
Kraft Heinz	\$	1,564	\$	4	\$ 1,560
Year-over-year growth rates					
United States		4.5 %		0.0 pp	4.5 %
International		2.7 %		2.2 pp	0.5 %
Canada		(1.2)%		4.4 pp	(5.6)%
General corporate expenses		32.3 %		1.0 pp	31.3 %
Kraft Heinz		2.7 %		0.7 pp	2.0 %



The Kraft Heinz Company Reconciliation of Adjusted EBITDA to Constant Currency Adjusted EBITDA For the Year Ended (dollars in millions) (Unaudited)

	Adju	sted EBITDA	Currency		onstant Currency djusted EBITDA
December 25, 2021					
United States	\$	5,157	\$	_	\$ 5,157
International		1,066		42	1,024
Canada		419		24	395
General corporate expenses		(271)		(3)	(268)
Kraft Heinz	\$	6,371	\$	63	\$ 6,308
December 28, 2019					
United States	\$	4,829	\$	_	\$ 4,829
International		1,004		13	991
Canada		487		_	487
General corporate expenses		(256)			(256)
Kraft Heinz	\$	6,064	\$	13	\$ 6,051
Year-over-year growth rates					
United States		6.8 %		0.0 pp	6.8 %
International		6.2 %		2.9 pp	3.3 %
Canada		(13.9)%		4.9 pp	(18.8)%
General corporate expenses		6.0 %		1.2 pp	4.8 %
Kraft Heinz		5.1 %		0.9 pp	4.2 %



Schedule 12

The Kraft Heinz Company Reconciliation of Diluted EPS to Adjusted EPS (Unaudited)

	For	For the Three Months Ende			
		mber 25, 2021	December 26, 2020		
Diluted EPS	\$	(0.21)	\$ 0.84		
Restructuring activities ^(a)		0.02	(0.01)		
Unrealized losses/(gains) on commodity hedges ^(b)		0.02	(0.03)		
Impairment losses ^(c)		0.81	_		
Losses/(gains) on sale of business ^(d)		(80.0)	(0.01)		
Debt prepayment and extinguishment costs ^(e)		0.23	0.01		
Adjusted EPS	\$	0.79	\$ 0.80		
Debt prepayment and extinguishment costs ^(e)	\$	0.23	0.0		

- (a) Gross expenses/(income) included in restructuring activities were expenses of \$32 million (\$24 million after-tax) for the three months ended December 25, 2021 and income of \$15 million (\$13 million after-tax) for the three months ended December 26, 2020 and were recorded in the following income statement line items:
 - Cost of products sold included expenses of \$9 million for the three months ended December 25, 2021 and income of \$16 million for the three months ended December 26, 2020;
 - SG&A included expenses of \$22 million for the three months ended December 25, 2021 and \$19 million for the three
 months ended December 26, 2020; and
 - Other expense/(income) included expenses of \$1 million for the three months ended December 25, 2021 and income of \$18 million for the three months ended December 26, 2020.
- (b) Gross expenses/(income) included in unrealized losses/(gains) on commodity hedges were expenses of \$29 million (\$22 million after-tax) for the three months ended December 25, 2021 and income of \$53 million (\$39 million after-tax) for the three months ended December 26, 2020 and were recorded in cost of products sold.
- (c) Gross impairment losses included the following:
 - Goodwill impairment losses of \$53 million (\$53 million after-tax) for the three months ended December 25, 2021, which
 were recorded in SG&A:
 - Intangible asset impairment losses of \$1.2 billion (\$948 million after-tax) for the three months ended December 25, 2021, which were recorded in SG&A; and
 - Property, plant and equipment asset impairment losses of \$14 million (\$1 million after-tax) for the three months ended December 26, 2020, which were recorded in cost of products sold.
- (d) Gross expenses/(income) included in losses/(gains) on sale of business were income of \$33 million (\$99 million after-tax) for the three months ended December 25, 2021 and income of less than \$1 million (\$8 million after-tax) for the three months ended December 26, 2020 and were included in other expense/(income).
- (e) Gross expenses included in debt prepayment and extinguishment costs were \$346 million (\$278 million after-tax) for the three months ended December 25, 2021 and \$15 million (\$11 million after-tax) for the three months ended December 26, 2020 and were recorded in interest expense.

The Kraft Heinz Company Reconciliation of Diluted EPS to Adjusted EPS (Unaudited)

	 For the Year Ended			
	mber 25, 2021	December 26, 2020		
Diluted EPS	\$ 0.82	\$	0.29	
Restructuring activities ^(a)	0.05		_	
Unrealized losses/(gains) on commodity hedges ^(b)	0.01		_	
Impairment losses(c)	1.07		2.59	
Certain non-ordinary course legal and regulatory matters ^(d)	0.05		_	
Losses/(gains) on sale of business ^(e)	0.15		(0.01)	
Debt prepayment and extinguishment costs ^(f)	0.59		0.08	
Certain significant discrete income tax items ^(g)	 0.19		(0.07)	
Adjusted EPS	\$ 2.93	\$	2.88	

- (a) Gross expenses/(income) included in restructuring activities were expenses of \$84 million (\$64 million after-tax) in 2021 and income of \$2 million (\$3 million after-tax) in 2020 and were recorded in the following income statement line items:
 - Cost of products sold included expenses of \$13 million in 2021 and income of \$20 million in 2020;
 - SG&A included expenses of \$70 million in 2021 and \$35 million in 2020; and
 - Other expense/(income) included expenses of \$1 million in 2021 and income of \$17 million in 2020.
- (b) Gross expenses/(income) included in unrealized losses/(gains) on commodity hedges were expenses of \$17 million (\$13 million after-tax) in 2021 and income of \$6 million (\$4 million after-tax) in 2020 and were recorded in cost of products sold.
- (c) Gross impairment losses included the following:
 - Goodwill impairment losses of \$318 million (\$318 million after-tax) in 2021 and \$2.3 billion (\$2.3 billion after-tax) in 2020, which were recorded in SG&A;
 - Intangible asset impairment losses of \$1.3 billion (\$1.0 billion after-tax) in 2021 and \$1.1 billion (\$829 million after-tax) in 2020, which were recorded in SG&A; and
 - Property, plant and equipment asset impairment losses of \$14 million (\$1 million after-tax) in 2020, which were recorded in cost of products sold.
- (d) Gross expenses included in certain non-ordinary course legal and regulatory matters were \$62 million (\$62 million after-tax) in 2021 and were recorded in SG&A.
- (e) Gross expenses/(income) included in losses/(gains) on sale of business were income of \$44 million (expenses of \$181 million after-tax) in 2021 and expenses of \$2 million (income of \$6 million after-tax) in 2020 and were recorded in other expense/ (income).
- (f) Gross expenses included in debt prepayment and extinguishment costs were \$917 million (\$728 million after-tax) in 2021 and \$124 million (\$93 million after-tax) in 2020 and were recorded in interest expense.
- (g) Certain significant discrete income tax items were an expense of \$235 million in 2021 and a benefit of \$81 million in 2020. The impact in 2021 relates to the revaluation of our deferred tax balances due to an increase in U.K. tax rates. The benefit in 2020 relates to the revaluation of our deferred tax balances due to changes in state tax laws following U.S. tax reform and subsequent clarification or interpretation of state tax laws.

The Kraft Heinz Company Key Drivers of Change in Adjusted EPS (Unaudited)

For the Three Months Ended					
De	cember 25, 2021		December 26, 2020		\$ Change
\$	0.82	\$	0.89	\$	(0.07)
	0.04		0.08		(0.04)
	(0.16)		(0.20)		0.04
	0.04		0.03		0.01
	0.05		_		0.05
\$	0.79	\$	0.80	\$	(0.01)
	Dec	\$ 0.82 0.04 (0.16) 0.04 0.05	\$ 0.82 \$ 0.04 (0.16) 0.04 0.05	December 25, 2021 December 26, 2020 \$ 0.82 \$ 0.89 0.04 0.08 (0.16) (0.20) 0.04 0.03 0.05 —	December 25, 2021 December 26, 2020 \$ 0.82 \$ 0.89 \$ 0.04 0.08 (0.16) (0.20) 0.04 0.03 0.05 —

⁽a) Includes non-cash amortization of definite-lived intangible assets, which accounted for a negative impact to Adjusted EPS from results of operations of \$0.04 for the three months ended December 25, 2021 and December 26, 2020.

⁽b) Includes non-cash amortization of prior service credits, which accounted for a benefit to Adjusted EPS from other expense/ (income) of \$0.02 for the three months ended December 26, 2020.



Schedule 15

The Kraft Heinz Company Key Drivers of Change in Adjusted EPS (Unaudited)

		For the Ye		
	Dec	ember 25, 2021	nber 26, 020	\$ Change
Key drivers of change in Adjusted EPS:				
Results of operations ^(a)	\$	3.08	\$ 3.16	\$ (80.0)
Results of divested operations		0.24	0.34	(0.10)
Interest expense		(0.71)	(0.80)	0.09
Other expense/(income) ^(b)		0.16	0.18	(0.02)
Effective tax rate		0.18	_	0.18
Effect of dilutive equity awards ^(c)		(0.02)		(0.02)
Adjusted EPS	\$	2.93	\$ 2.88	\$ 0.05

⁽a) Includes non-cash amortization of definite-lived intangible assets, which accounted for a negative impact to Adjusted EPS from results of operations of \$0.15 in 2021 and \$0.17 in 2020.

⁽b) Includes non-cash amortization of prior service credits, which accounted for a benefit to Adjusted EPS from other expense/ (income) of \$0.08 in 2020.

⁽c) Represents the impact of changes in weighted average shares outstanding, primarily due to the dilutive effect of outstanding equity awards.

The Kraft Heinz Company Consolidated Balance Sheets (in millions, except per share data) (Unaudited)

	(Onaddica)	December 25,	2021	December 26, 2020		
ASSETS		_				
Cash and cash equivalents			445	\$	3,417	
Trade receivables, net			957		2,063	
Inventories		2,	729		2,773	
Prepaid expenses			136		132	
Other current assets			716		574	
Assets held for sale			11		1,863	
Total current assets		8,	994		10,822	
Property, plant and equipment, net		6,	806		6,876	
Goodwill		31,	296		33,089	
Intangible assets, net		43,	542		46,667	
Other non-current assets		2,	756		2,376	
TOTAL ASSETS		\$ 93,	394	\$	99,830	
LIABILITIES AND EQUITY						
Commercial paper and other short-term deb		\$	14	\$	6	
Current portion of long-term debt			740		230	
Trade payables		4,	753		4,304	
Accrued marketing			804		946	
Interest payable			268		358	
Income taxes payable			541		114	
Other current liabilities		1,	944		2,086	
Liabilities held for sale					17	
Total current liabilities		9,	064		8,061	
Long-term debt		21,	061		28,070	
Deferred income taxes		10,	536		11,462	
Accrued postemployment costs		_	205		243	
Long-term deferred income		1,	534		6	
Other non-current liabilities		-	542		1,745	
TOTAL LIABILITIES			942		49,587	
Redeemable noncontrolling interest			4		_	
Equity:						
Common stock, \$0.01 par value			12		12	
Additional paid-in capital		53.	379		55,096	
Retained earnings/(deficit)		-	682)		(2,694)	
Accumulated other comprehensive income/	(losses)		824)		(1,967)	
Treasury stock, at cost	(587)		(344)	
Total shareholders' equity			298		50,103	
Noncontrolling interest			150		140	
TOTAL EQUITY			448		50,243	
TOTAL LIABILITIES AND EQUITY			394	s	99,830	
		- 00,	-v f		30,000	

The Kraft Heinz Company Consolidated Statements of Cash Flows (in millions) (Unaudited)

(Offaddited)					
			or the Year Ended		
CASH FLOWS FROM OPERATING ACTIVITIES:	Decemb	ber 25, 2021	Decem	ber 26, 2020	
Net income/(loss)	\$	1,024	\$	361	
Adjustments to reconcile net income/(loss) to operating cash flows:	φ	1,024	φ	301	
Depreciation and amortization		910		969	
Amortization of postemployment benefit plans prior service costs/(credits)		(7)		(122	
Divestiture-related license income		(4)		(122	
Equity award compensation expense		197		156	
Deferred income tax provision/(benefit)		(1,042)		(343	
Postemployment benefit plan contributions		(27)		(27	
Goodwill and intangible asset impairment losses		1,634		3,399	
Nonmonetary currency devaluation				6	
Loss/(gain) on sale of business		(44)		2	
Proceeds from sale of license		1,587		_	
Loss on extinguishment of debt		917		124	
Other items, net		(187)		(54	
Changes in current assets and liabilities:		(101)		(5.	
Trade receivables		87		(26	
Inventories		(144)		(249	
Accounts payable		408		207	
Other current assets		(32)		40	
Other current liabilities		87		486	
Net cash provided by/(used for) operating activities		5,364		4,929	
CASH FLOWS FROM INVESTING ACTIVITIES:				.,	
Capital expenditures		(905)		(596	
Payments to acquire business, net of cash acquired		(74)		,,,,,	
Settlement of net investment hedges		(28)		25	
Proceeds from sale of business, net of cash disposed		5,014		_	
Other investing activities, net		31		49	
Net cash provided by/(used for) investing activities		4,038		(522	
CASH FLOWS FROM FINANCING ACTIVITIES:				1	
Repayments of long-term debt		(6,202)		(4,697	
Proceeds from issuance of long-term debt		_		3,500	
Debt prepayment and extinguishment costs		(924)		(116	
Proceeds from revolving credit facility				4,000	
Repayments of revolving credit facility		_		(4,000	
Dividends paid		(1,959)		(1,958	
Other financing activities, net		(259)		(60	
Net cash provided by/(used for) financing activities		(9,344)		(3,331	
Effect of exchange rate changes on cash, cash equivalents, and restricted cash		(30)		62	
Cash, cash equivalents, and restricted cash					
Net increase/(decrease)		28		1,138	
Balance at beginning of period		3,418		2,280	
Balance at end of period	\$	3,446	\$	3,418	



Schedule 18

The Kraft Heinz Company Reconciliation of Net Cash Provided By/(Used for) Operating Activities to Free Cash Flow (in millions) (Unaudited)

		For the Year Ended					
	Decemb	December 25, 2021					
Net cash provided by/(used for) operating activities	\$	5,364	\$	4,929			
Capital expenditures		(905)		(596)			
Free Cash Flow	\$	4,459	\$	4,333			